Content

Course Code	Course Name	Semester	Theory	Practice	Lab	Credit	ECTS
PM543	Advanced Techniques in Marketing	1	3	0	0	3	7
	Research						

Prerequisites	
Admission Requirements	

Language of Instruction	Turkish		
Course Type	Compulsory		
Course Level	Masters Degree		
Objective	The aim of this course is to teach research methodologies for marketing. In this context it is aimed to teach quantitative research processes practically.		
Content	Week 1: Marketing and Basic Concepts		
	Week 2: Introduction to Marketing Research Defining Research Problem		
	Week 3: Research Design Exploratory Research: Secondary Data		
	Week 4: Exploratory Research: Qualitative Research Descriptive Research		
	Week 5: Causal Research		
	Week 6: Measurement and Scaling		
	Week 7: Midterm		
	Week 8: Questionnaire and Form Design Sampling		
	Week 9: Sampling Fieldwork		
	Data preparation Descriptive Statistics and Hypothesis Testing- SPSS		
	Week 10: Coding and analysis- SPSS		
	Week 11: Coding and analysis- SPSS		
	Week 12: Holiday		
	Week 13: Presentation		
	Week 14: Presentation		
References	Naresh K. Malhotra, Marketing Research: An Applied Orientation Mahir Nakip, Pazarlama Araştırmaları Teknikleri ve SPSS Destekli Uygulamalar Kemal Kurtuluş, Pazarlama Araştırmaları		

Theory Topics

Week	Weekly Contents
1	Marketing and Basic Concepts
2	Introduction to Marketing Research / Defining Research Problem
3	Research Design / Exploratory Research: Secondary Data
4	Exploratory Research: Qualitative Research / Descriptive Research
5	Causal Research
6	Measurement and Scaling
7	Midterm
8	Questionnaire and Form Design / Sampling
9	Sampling / Fieldwork / Data preparation / Descriptive Statistics and Hypothesis Testing- SPSS
10	Coding and analysis- SPSS
11	Coding and analysis- SPSS
12	Holiday
13	Presentation
14	Presentation