

## Content

| Course Code | Course Name            | Semester | Theory | Practice | Lab | Credit | ECTS |
|-------------|------------------------|----------|--------|----------|-----|--------|------|
| G442        | Advertising Management | 8        | 3      | 0        | 0   | 3      | 5    |

|                        |      |
|------------------------|------|
| Prerequisites          | G342 |
| Admission Requirements | G342 |

|                         |   |
|-------------------------|---|
| Language of Instruction | Turkish   |
| Course Type             | Elective  |
| Course Level            | Bachelor Degree   |
| Objective               | Explaining how can we create and apply advertising activities via theory and practice   |
| Content                 | Week 1. Integrated marketing communication concept<br><br>Week 2. Advertising as a component of promotion mix.<br><br>Week 3. Advertising concept, classification, advantages and disadvantages.<br><br>Week 4. Advertising theories.<br><br>Week 5. Advertising organization and ad agencies<br><br>Week 6. Advertising campaign planning<br><br>Week 7. Advertising objectives<br><br>Week 8. advertising budgeting<br><br>Week 9. Creativity in advertising<br><br>Week 10. Creativity in advertising II<br><br>Week 11. Media planning<br><br>Week 12. Advertising effectiveness and ad research<br><br>Week 13. Advertising semiology<br><br>Week 14. Ad creation workshop |
| References              | Adversiting and Promotion-George Belch<br>Adversiting and Promotion-Chris Hackley   |

## Theory Topics

| Week | Weekly Contents  |
|------|--|
| 1    | Integrated marketing communication concept                         |
| 2    | Advertising as a component of promotion mix.                       |
| 3    | Advertising concept, classification, advantages and disadvantages. |
| 4    | Advertising theories.  |

| <b>Week</b> | <b>Weekly Contents</b>                    |
|-------------|---|
| 5           | Advertising organization and ad agencies  |
| 6           | Advertising campaign planning             |
| 7           | Advertising objectives                    |
| 8           | advertising budgeting                     |
| 9           | Mid-term                                  |
| 10          | Creativity in advertising                 |
| 11          | Media planning                            |
| 12          | Advertising effectiveness and ad research |
| 13          | Advertising semiology                     |
| 14          | Ad creation workshop                      |