## Content

| Course Code | Course Name                  | Semester | Theory | Practice | Lab | Credit | ECTS |
|-------------|------------------------------|----------|--------|----------|-----|--------|------|
| RPP482      | Advertising Campaigns Design | 8        | 4      | 0        | 0   | 3      | 5    |

| Prerequisites          |  |
|------------------------|--|
| Admission Requirements |  |

| Language of Instruction | Turkish   |
|-------------------------|---|
| Course Type             |   |
| Course Level            | Bachelor Degree   |
| Objective               | The objective of this course is to help students to design an advertising campaign. Theoretical knowledge will be introduced.   |
| Content                 | Phases of advertising campaign, brief and debrief, consumer research, strategical planning, creative strategy and creative work.  |
| References              | Avery, Jim&Yount, Debbie. (2015). Advertising Campaign Planning: Developing an Advertising-Based Marketing Plan. Melvin & Leigh, Publishers; 5th edition Kocabaş, Füsun. & Elden, Müge. (1997). Reklam ve Yaratıcı Strateji, İstanbul, Yayınevi yayıncılık. Kumar, V., R. Rajkumar and W. Reinartz. 2006. Knowing what to sell, when, and to whom. Harvard Business Review (March): 131-137. Meyer, C. and A. Schwager. 2007. Understanding customer experience. Harvard Business Review (February): 116-126. Reinartz, W. and P. Saffert. 2013. Creativity in advertising: When it works and when it doesn't. Harvard Business Review (June): 106-112. |

## **Theory Topics**

| Week | Weekly Contents |
|------|-----------------|
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