## Content

Course Code	Course Name	Semester	Theory	Practice	Lab	Credit	ECTS
G4411	Marketing Research	7	3	0	0	3	5

Prerequisites	
Admission Requirements	

Language of Instruction	Turkish		
Course Type	Compulsory		
Course Level	Bachelor Degree		
Objective	The aim of this course is to teach research methodologies for identifying current and potential opportunities and problems in marketing analysis and decision-making. In this context, it is aimed to teach qualitative and quantitative research processes in practice.		
Content	Week 1: Marketing and Basic Concepts		
	Week 2: Introduction to Marketing Research; Research Problem Definition		
	Week 3: Research Design; Exploratory Research: Secondary Data		
	Week 4: Exploratory Research: Qualitative Research; Descriptive Research		
	Week 5: Cause-Effect Research		
	Week 6: Measurement and Scales		
	Week 7: Midterm exam		
	Week 8: Survey Design; Sampling Method		
	Week 9: Sampling; Field Study		
	Week 10: Data Preparation; Descriptive Statistics and Hypothesis Testing - SPSS		
	Week 11: Coding and analysis - SPSS		
	Week 12: Coding and analysis - SPSS		
	Week 13: Presentation		
	Week 14: Presentation		
References	Naresh K. Malhotra, Marketing Research: An Applied Orientation		
	Mahir Nakip, Pazarlama Araştırmaları Teknikleri ve SPSS Destekli Uygulamalar		
	Kemal Kurtuluş, Pazarlama Araştırmaları		

## **Theory Topics**

Week	Weekly Contents
1	Marketing and Basic Concepts

Week	Weekly Contents	
2	Introduction to Marketing Research; Research Problem Definition	
3	Research Design; Exploratory Research: Secondary Data	
4	Exploratory Research: Qualitative Research; Descriptive Research	
5	Cause-Effect Research	
6	Measurement and Scales	
7	Midterm	
8	Survey Design; Sampling Method	
9	Sampling; Field Study	
10	Data Preparation; Descriptive Statistics and Hypothesis Testing - SPSS	
11	Coding and analysis- SPSS	
12	Coding and analysis - SPSS	
13	Presentation	
14	Presentation	