Course Code Course Name **Semester Theory Practice Lab Credit ECTS** 3 0 SPR508 Prerequisites Admission Requirements Language of Instruction Turkish Course Type Compulsory Course Level Masters Degree The objective of this course is to analyze the brand management process which enclose what is brand, forming brand identity, brand personality, brand image, offering the brand to target customers, creating brand loyalty, Objective determining brand value, brand positioning and to evaluate this process with local, national and international case studies. Week 1. What is brand and related notions Week 2. Brand management process Week 3. Brand identity, brand personality, brand image Week 4. Brand architecture, brand alliance Week 5. Brand culture and brand promise Week 6. Midterm exam Week 7. Brand positioning strategies Content Week 8. Branding strategies Week 9. Brand loyalty Week 10. Brand's corporate associations in brand management Week 11. Invitation of a specialist Week 12. Invitation of a specialist Week 13. Invitation of a specialist Week 14. Invitation of a specialist

- 1) David A.Aaker, "Managing Brand Equity", Free Press, 1991.
- 2) David A.Aaker, "Güçlü Markalar Yaratmak", Mediacat Kitapları
- 3) Philip Kotler "B2B Marka Yönetimi", Mediacat Kitapları
- 4) Philip Kotler, Principles of Marketing, 9th Edition, Prentice Hall.
- 5) Richard Rosenbaum-Elliott, Larry Percy, and Simon Pervan, "Strategic Brand Management", Oxford University Press, 2011.
- 6) Nurhan Babür Tosun, İletişim Temelli Marka Yönetimi, Beta Yayınları, 2010.

References

Periodicals:

Harward Business Review

Journal of Public Relations Research

Journal of Advertising

Journal of International Marketing Public Relations Quarterly Public Relations Review

Theory Topics

Week

Weekly Contents

- 1 What is brand and related notions
- 2 Brand management process
- 3 Brand identity, brand personality, brand image
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