

Content

Course Code	Course Name	Semester	Theory	Practice	Lab	Credit	ECTS
GE 761	Advanced Techniques in Marketing Research I	1	3	0	0	3	7

Prerequisites	
Admission Requirements	

Language of Instruction	Turkish
Course Type	Compulsory
Course Level	Doctoral Degree
Objective	Dersin amacı, pazarlama araştırması yöntem ve işleyişi hakkında temel bilgilerin edinilmesi, pazarlama araştırması süreci ve her bir aşaması hakkında bilgi kazanılması ve pazarlama araştırması tasarlama becerisinin elde edilmesinin sağlanmasıdır.
Content	Ders kapsamında, etki düzeyi yüksek akademik çalışmalar gerçekleştirebilmek için incelenmesi gereken pazarlama kavramları ile araştırma kavramları üzerinde durulacak; araştırma tasarımlı, ikincil veri, kalitatif araştırmalar, kantitatif araştırmalar gibi konular işlenecektir. Dönem boyunca akademik makale okumaları gerçekleştirilecektir.
References	<ul style="list-style-type: none">o Marketing Research Applied Insight, Daniel Nunan, David F. Birks and Naresh K Malhotra, Pearsono Multivariate Data Analysis, Joseph F Hair, Barry J. Babin, Rolph E. Anderson, William C. Black, Cengage

Theory Topics

Week	Weekly Contents

Content

Course Code	Course Name	Semester	Theory	Practice	Lab	Credit	ECTS
GE 763	Advanced Techniques in Management Science Research I	1	3	0	0	3	7

Prerequisites	
Admission Requirements	

Language of Instruction	Turkish
Course Type	Compulsory
Course Level	Doctoral Degree
Objective	
Content	
References	

Theory Topics

Week	Weekly Contents

Content

Course Code	Course Name	Semester	Theory	Practice	Lab	Credit	ECTS
GE 757	Analysis of Financial Reports	1	3	0	0	3	7

Prerequisites	
Admission Requirements	

Language of Instruction	Turkish
Course Type	Elective
Course Level	Doctoral Degree
Objective	
Content	
References	

Theory Topics

Week	Weekly Contents

Content

Course Code	Course Name	Semester	Theory	Practice	Lab	Credit	ECTS
GE 733	International Financial Reporting Standards	1	3	0	0	3	7

Prerequisites	
Admission Requirements	

Language of Instruction	Turkish
Course Type	Elective
Course Level	Doctoral Degree
Objective	Uluslararası Finansal Raporlama Standartları hakkında öğrencileri bilgilendirmek, UFRS'nin Dünya'da ve ülkemizdeki önemini mevzuattaki yerini irdelemek.
Content	<ul style="list-style-type: none"> -Finansal Tabloların Sunumu -Bilanço, Gelir Tablosu, Nakit Akım Tablosu -UFRS'nin finansal tablolara uygulanması -Bilanço tarihinden sonra ortaya çıkan olaylar, ilişkili taraflar -Konsolidasyon -Konsolidasyon -Varlıklar (Stoklar, Maddi Duran Varlıklar) -Varlıklar (Maddi olmayan Duran Varlıklar, Yatırım Amaçlı Gayrimenkuller) -Karşılıklar ve Yükümlülükler -Vergi Muhasebesi -Çalışanlara Sağlanan Faydalar -Kar-zarar, özsermeye -Finansal Enstrümanlar -Uygulama Çalışması
References	Financial accounting : international financial reporting standards / Walter T. Harrison Jr. ... [et al.]. Boston : Pearson, 2014 : 9 edition

Theory Topics

Week	Weekly Contents
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Content

Course Code	Course Name	Semester	Theory	Practice	Lab	Credit	ECTS
GE 721	Organization Theory	1	3	0	0	3	7

Prerequisites	
Admission Requirements	

Language of Instruction	Turkish
Course Type	Elective
Course Level	Doctoral Degree
Objective	Dersin amacı öğrencilerin yönetim kuramındaki temel düşünce akımlarını, kuramları ve tartışmaları öğrenmelerini sağlamaktır.
Content	Temel yönetim kuramları
References	<p>M.J.Hatch (2006) Organization Theory Modern, Symbolic and Postmodern Perspectives Oxford: Oxford University Press, ch 1.</p> <p>W. R. Scott (2003), Organizations: Rational, Natural, and Open Systems (5th edition), Upper Saddle River, NJ: Prentice Hall, ch. 1.</p> <p>M. Reed (1996), 'Organizational theorizing: A historically contested terrain' in S. Clegg, C. Hardy, and W. R. Nord (eds), Handbook of Organization Studies, London: Sage, 31-56.</p> <p>M.J.Hatch (2006) Organization Theory Modern, Symbolic and Postmodern Perspectives Oxford: Oxford University Press, chap 2.</p> <p>Y. Shenhav (2003), 'The historical and epistemological foundations of organization theory: Fusing sociological theory with engineering discourse' in H. Tsoukas and C. Knudsen (eds.), The Oxford Handbook of Organization Theory, Oxford: Oxford University Press, 183-209</p> <p>W. H. Starbuck (2003), 'The origins of organization theory' in H. Tsoukas and C. Knudsen (eds.), The Oxford Handbook of Organization Theory, Oxford: Oxford University Press, 143-182.</p> <p>W. R. Scott (2003), Organizations: Rational, Natural, and Open Systems (5th edition), Upper Saddle River, NJ: Prentice Hall, chaps. 2 and 3.</p> <p>W. R. Scott (2003), Organizations: Rational, Natural, and Open Systems (5th edition), Upper Saddle River, NJ: Prentice Hall, chap. 4.</p> <p>L. Donaldson (2000), The Contingency Theory of Organizations, Thousand Oaks, CA: Sage, chaps. 1, 2 and 3.</p> <p>Meyer, A.D., Tsui, A.S., Hinings, C.R. 1993. Configurational approaches to organizational analysis. Academy of Management Journal, 36: 1175-1195.</p>

- L. Donaldson (2000), *The Contingency Theory of Organizations*, Thousand Oaks, CA: Sage, chap. 5.
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M. S. Mizruchi and M. Yoo (2002), 'Interorganizational power and dependence' in J. A. C. Baum (ed.), *The Blackwell Companion to Organizations*, Oxford: Blackwell, 599-620.

- D. J. Brass (2002), 'Intraorganizational power and dependence' in J. A. C. Baum (ed.), *The Blackwell Companion to Organizations*, Oxford: Blackwell, 138-157.
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Granovetter, M. "Economic Action and Social Structure: The Problem of Embeddedness." *American Journal of Sociology* 91 (1985): 481-510.
Uzzi, B. 1997. Social structure and competition in interfirm networks: the paradox of embeddedness. *Administrative Science Quarterly* 42: 35-67.
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DiMaggio, P.J. & Powell, W.W., 1991. Introduction. Pp. 1-38 in *The New Institutionalism in Organizational Analysis*, edited by Walter W. Powell and Paul J. DiMaggio. Chicago: University of Chicago Press.
DiMaggio, P., & Powell, W.W. 1983. The iron cage revisited: Institutional isomorphism and collective rationality in organizational fields. *American Sociological Review*, 48: 147-160.
Friedland, R. & Alford, R.R. 1991. Bringing Society Back in: Symbols, Practices, and Institutional Contradictions. Pp. 232-266 in *The New Institutionalism in Organizational Analysis*, edited by Walter W. Powell and Paul J. DiMaggio. Chicago: University of Chicago Press
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T. L. Amburgey and J. V. Singh (2002), 'Organizational Evolution' in J. A. C. Baum (ed.), *The Blackwell Companion to Organizations*, Oxford, Blackwell, 327-343.
H. R. Greve (2002), 'Interorganizational evolution' in J. A. C. Baum (ed.), *The Blackwell Companion to Organizations*, Oxford, Blackwell, 557-578.

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S.R.Clegg, M. Kornberger & T. Pitsis (2005). *Managing and Organizations*, London :Sage

Theory Topics

Week	Weekly Contents
1	Introduction

Week	Weekly Contents
2	Overview: Organizations and organization theory
3	Foundations and origins of organization theory
4	Systems theory and the contingency perspective
5	Critiques, controversies and debates
6	The resource dependence perspective
7	Power perspectives
8	Social Networks
9	Transaction Costs, Agency Theory and the Resource-based view
10	Institutional Theory
11	Societal effects and national business systems
12	Population Ecology
13	Organizational Evolution
14	Critical perspectives and postmodernism

Content

Course Code	Course Name	Semester	Theory	Practice	Lab	Credit	ECTS
GE 741	Marketing Theory	1	3	0	0	3	7

Prerequisites	
Admission Requirements	

Language of Instruction	Turkish
Course Type	Elective
Course Level	Doctoral Degree
Objective	Ders pazarlamanın temel ilkelerini ve stratejilerini öğretmeyi amaçlamaktadır.

Content	1. Hafta: Pazarlamanın Tarihsel Gelişimi 2. Hafta: Pazarlamaya felsefik yaklaşımalar 3. Hafta: Pazarlamaya felsefik yaklaşımalar 4. Hafta: İnnovasyon ve pazarlama 5. Hafta: Pazarlamada yeni kavramlar 6. Hafta: Tüketicinin Önemi 7. Hafta: Ara Sınav 8. Hafta: Pazar kavramı: bölümlendirme, hedef pazar seçimi ve konumlandırma 9. Hafta: Pazarlama planlaması ve stratejik pazarlama 10. Hafta: Pazarlama araştırması 11. Hafta: Ürün politikaları 12. Hafta: Fiyatlandırma politikaları 13. Hafta: Dağıtım politikaları 14. Hafta: İletişim politikaları
References	?? Principles of Marketing, Philip Kotler & Gary Armstrong ? Marketing, Jean Pierre Helfer, Jacques Orsoni ? Le Marketing Fondements et Pratique, Pierre-Louis Dubois, Alain Jolibert ? Pazarlama İlkeleri, Mehmet Karafakioğlu ? Marketing Theory, Jagdith Sheth ? Marketing Theory, Shelby Hunt

Theory Topics

Week	Weekly Contents
1	The Historical Development of Marketing
2	The philosophical approaches to marketing
3	The philosophical approaches to marketing
4	Innovation and marketing
5	The new concepts in marketing
6	The Importance of Consumer
7	Mid-term Exam
8	The Market Concept: Segmentation/target market and positioning
9	Marketing planning and marketing strategy
10	Marketing Research
11	Product policy
12	Pricing policy

Week	Weekly Contents
13	Distribution policy
14	Communication policy

Content

Course Code	Course Name	Semester	Theory	Practice	Lab	Credit	ECTS
GE 731	Accounting Theory	1	3	0	0	3	7

Prerequisites	
Admission Requirements	

Language of Instruction	Turkish
Course Type	Elective
Course Level	Doctoral Degree
Objective	Dersin amacı finansal muhasebe ve raporlama ile denetimin esaslarını oluşturan teori ve kavramları sunmak, öğrencilerin bu teori ve kavumlardan hareketle muhasebe ve denetim alandaki bilimsel araştırma yapabilme kabiliyetlerini artırmaktır.
Content	<ol style="list-style-type: none"> 1. Ders: Finansal Muhasebe Teorisine Giriş 2. Ders: Finansal Raporlama Ortamı 3. Ders: Yasal Düzenlemeler 4. Ders: Uluslararası Muhasebe 5. Ders: Normatif Muhasebe Teorileri 6. Ders: Kavramsal Çerçeve Projeleri 7. Ders: Pozitif muhasebe Teorisi 8. Ders: Sistem Yönelimli Teoriler 9. Ders: Sosyal ve Çevresel Faktörlerin Entegrasyonu 10. Ders: Sermaye Piyasalarının Reaksiyonu 11. Ders: Bireylerin Reaksiyonu: Davranışsal Araştırmalar 12. Ders: Muhasebede Kritik Perspektifler 13. Ders: Muhasebede Araştırma Yöntemleri 14. Ders: Muhasebede Araştırma Yöntemleri
References	<p>Deegan Craig and Jeffrey Unerman. Financial Accounting Theory, International Edition, Mc Graw Hill, 2011.</p> <p>Kothari, S.P. (2001) Capital Market Research in Accounting. Journal of Accounting and Economics, 31, 105-231.</p> <p>Mathews, M.R. and Perera, M.H.B., Accounting Theory and Development, Chapman & Hall, London, 1991.</p> <p>Riahi-Belkaoui, Ahmed, Accounting Theory, Fifth Edition, Thomson, 2007.</p> <p>Scott, William S., Financial Accounting Theory, fifth edition, Pearson, Toronto, 2009.</p>

Theory Topics

Week	Weekly Contents
1	1. Introduction to financial accounting theory
2	The financial reporting environment
3	The regulation of financial accounting

Week	Weekly Contents
4	International accounting
5	Normative theories of accounting: The case of accounting for changing prices
6	The conceptual framework projects
7	Positive accounting theory
8	Unregulated corporate reporting decisions: Considerations of systems oriented theories
9	Extended systems of accounting: The incorporation of social and environmental factors within external reporting
10	Reactions of capital markets to financial reporting
11	Reactions of individuals to financial reporting: An examination of behavioural research
12	Critical Perspective of Accounting
13	Research Methods in Accounting
14	Research Methods in Accounting

Content

Course Code	Course Name	Semester	Theory	Practice	Lab	Credit	ECTS
GE 743	Integrated Marketing Communication	1	3	0	0	3	7

Prerequisites	
Admission Requirements	

Language of Instruction	Turkish
Course Type	Elective
Course Level	Doctoral Degree
Objective	Bütünleşik pazarlama iletişimi sisteminin nasıl işlediğini ve farklı sektör ve işletmelerdeki uygulamalarını açıklamaya çalışmak
Content	1. Hafta BPİ felsefesi 2. Hafta BPİnin amaçları 3. Hafta BPİnin elemanları ve organizasyonu 4. Hafta Ürün iletişimi 5. Hafta Marka iletişimi 6. Hafta Fiyat iletişimi 7. Hafta Lojistik iletişimi 8. Hafta Perakendecilikte iletişim 9. Hafta Tutundurma stratejileri 10. Hafta Reklamcılık 11. Hafta Halkla İlişkiler 12. Hafta Satış özendirme 13. Hafta Kişisel Satış 14. Hafta E-iletisim ve doğrudan pazarlama
References	1. Tony Yeshin, Integrated Marketing Communication, Butterworth-Heinemann Publish. 2. Yavuz Odabaşı, Mine Oyman, Bütünleşik Pazarlama İletişimi 3. Paul Copley, marketing Communication Manegemet, Elsevier Publish.

Theory Topics

Week	Weekly Contents
Content	
Course Code	Course Name
GE 745	Strategic Management in Retailing
Prerequisites	
Admission Requirements	
Language of Instruction	Turkish
Course Type	Elective
Course Level	Doctoral Degree
Objective	<p>Bu ders perakende yönetiminin temel kavramlarını, ilke ve uygulamalarını ve perakendecilikte yeni eğilimleri ve gelişmeleri öğretmeye yöneliktir. Dersin amaçları şunlardır:</p> <ul style="list-style-type: none">- Perakendeciliğe ilişkin temel kavramların öğrenilmesi,- Perakende stratejilerine ilişkin dinamiklerin kavranması,- Perakendeci türlerinin öğrenilmesi,- Perakendecilik faaliyetleri ve politikalarının anlaşılması,- Perakendecilikte yeni trendlerin ve gelişmelerin kavranması.
Content	<ol style="list-style-type: none">1. Hafta: Perakendeciliğin Tanımı Kapsamı ve Fonksiyonları2. Hafta: Mağaza Temelli Perakendecilik3. Hafta: Mağazasız Perakendecilik4. Hafta: Perakendecilikte Tüketicilerin Davranışı5. Hafta: Perakendecilikte Pazar Stratejileri6. Hafta: Lokasyon7. Hafta: Arasınay8. Hafta: Perakende Yer Seçimi9. Hafta: Perakendecilikte Örgüt Yapısı ve İnsan Kaynakları Yönetimi; Bilgi Sistemleri ve Tedarik Zinciri Yönetimi10. Hafta: Müşteri İlişkileri Yönetimi; Ürün Yönetimi11. Hafta: Fiyatlandırma12. Hafta: Perakende İletişim Karması13. Hafta: Mağaza Yönetimi14. Hafta: Müşteri Hizmetleri

References	Levy, Micheal ve Weitz, Barton A., Retailing Management, McGraw Hill Inc., NewYork. Journal of Retailing
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Theory Topics

Week	Weekly Contents
1	The Definition, Scope and Functions of Retail
2	Store Based Retailing
3	Storeless Retailing
4	Consumer Behavior in Retailing
5	Market Strategies in Retailing
6	Location
7	Midterm Exam
8	Retail Location Selection
9	Organizational Structure and Human Resources Management in Retailing; Information Systems and Supply Chain Management
10	Customer Relationship Management; Product Management
11	Pricing
12	Retail Communication Mix
13	Store Management
14	Customer Service